

"You did then, what you knew how to do, and when you knew better, you did better." -- Maya Angelo

GETTING LIFE LESSONS FROM STAR TREK

I'm not a big Star Trek fan, but a few years ago my husband and I got into watching Star Trek The Next Generation with our supper. Most episodes have a lesson to be learned or a worthwhile theme to them, so even though I'm not a science fiction person really, we enjoyed each episode. Then one night a particularly relevant episode aired entitled "Tapestry" (episode # 615). In this episode, Capt. Picard's artificial heart fails and he dies after a surprise attack and the character "Q" gives him a chance to relive his youth and change his fate. Picard decides not to participate in the bar fight that got him his artificial heart to start with when he was a cadet. When he does this, however; and then is taken by "Q" back to the present day, he finds that he is not the captain of the ship any longer, but an uninspiring deck hand. He learned that some times the things that you tend to regret from your past end up being the things that mold and shape you into the person you are today. In my own life, I had often regretted things that I had done: marrying young and divorcing my first husband, moving to another state when things got hard, not graduating from high school. Watching this episode made me realize that every thing that happened to me made me who I am today. And I like who I am! I'm not perfect and I'm still working a lot of things out -- but I wouldn't want to be someone else! So now I have no regrets and I no longer waste my time worrying about my past and past mistakes. It's quite a *freeing* feeling. If you spend time regretting past mistakes, pick up a copy of "Tapestry" on www.ebay.com -- they sell single episodes. Love yourself and every thing that is "you" -- including your past. Your future will be much brighter when you do.

EXTRA! EXTRA! EXTRA! Hot off the presses! There is a new book out about the history of Avon and it has tons of great ideas as well as background information on this hugely successful company. The book is entitled "Avon: Building The World's Premier Company For Women" by Laura Klepacki. This book is not just for Avon Representatives, it is for anyone looking for ideas to take their business to new heights. Be sure to check out CHAPTER 11 for ideas from me. (Lisa Wilber) (P.S. I AM VERY excited to be featured!)

Special note to Avon District and Division Sales Managers: if you send me an e-mail from your avon.com e-mail address and request a FREE door prize for your upcoming President's Club tributes, I will ship them out at no charge to you! Each door prize is valued at \$50 (it's my authored audio tape program) and I will autograph each set before I send them. The catch? I will include some of my Winner In You product catalogs you can put on your "hand outs" table at the event. This offer is limited to District and Division Sales Managers only.